

## Account Manager (Brisbane Branch)

We are searching for a highly motivated, self driven sales representative to cover Taupo north and a selection of Auckland clients.

Your key role will be to look after our existing customers in a professional manner, providing them with timely information on all products, showing new seasonal collections, providing pricing information, answering phone calls and email based queries.

You will also be required to build new business in both Commercial and Residential markets.

We are looking for the following attributes:

- First class communication skills, both verbal and written
- Great energy and a genuine love of people
- Be results driven with a natural ability in sales
- Self-motivated, hardworking dedicated and driven to succeed
- Have a solid proven sales background
- Be proficient using the Microsoft Suite
- Be able to prioritise and effectively manage your time
- Loyal, trustworthy and reliable
- Have a current clean driver's license and passport
- Be prepared to work away from home as required
- Ability to work alone, use initiative, manage and plan call cycles
- Be able to fit in and work as part of a team
- Have a natural flair and passion for textiles and interior design

This position is based at our Mt Eden Showroom with regular travel to Taupo, Bay of Plenty, Waikato and around Auckland.

Please apply with references to [tony@uniquefabrics.co.nz](mailto:tony@uniquefabrics.co.nz)